

BREAKING BARRIERS TO MEDICATION ACCESS

Simplifying the process for
prescription home delivery

www.BaltoRx.com



KNOWLEDGE

By delivering medications to your doorstep within hours, we empower people to understand how they can prioritize what is most important to them.

SUPPORT

We support patients through a streamlined process of home delivery of their medications within hours of request and the ability to connect to a pharmacist in real-time via video consultation.

DIGITAL TOOLS

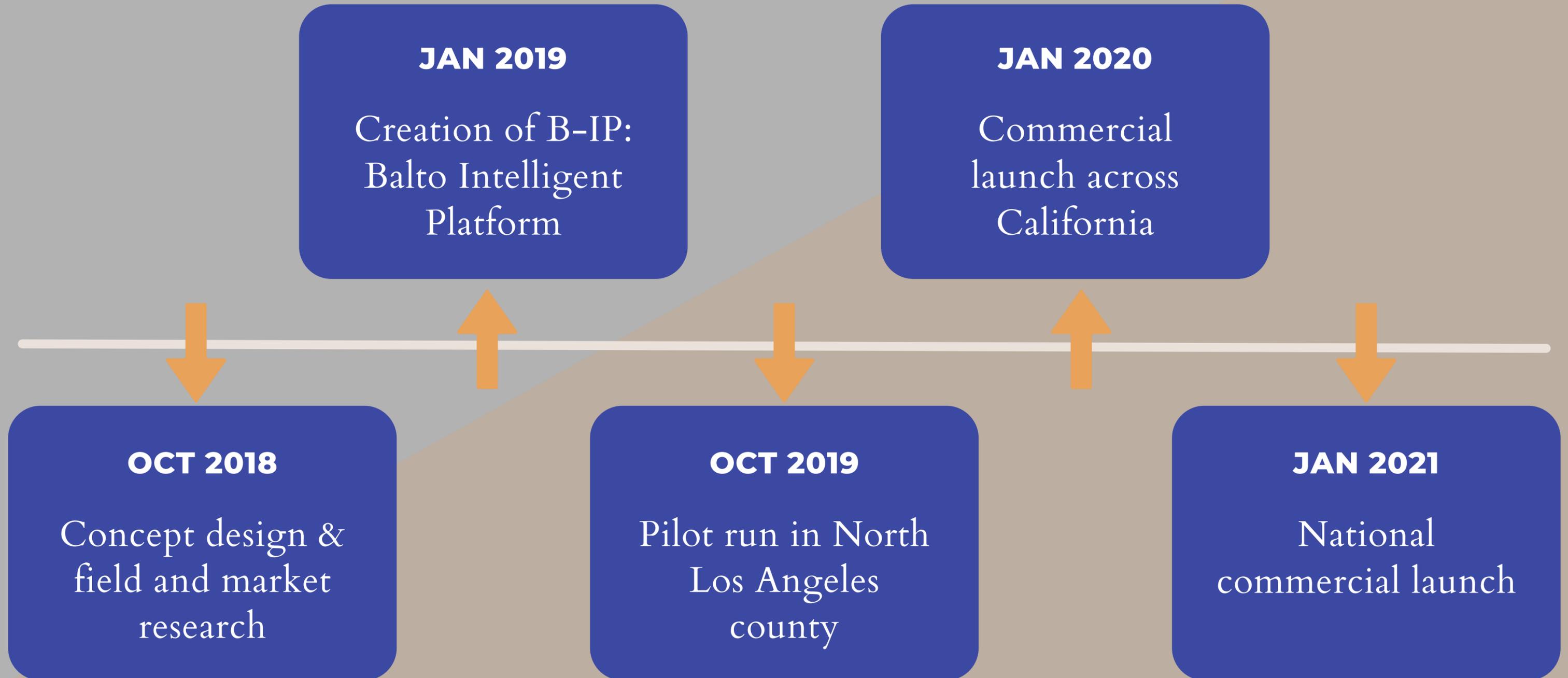
We provide a set of digital tools that are easy to use, which provide real time updates of delivery, order tracking, pharmacist consultation, copay verification, ease of prescription transfer, and much more!

MISSION

At Balto Rx, we're on a mission to empower people with the knowledge, support and tools to effectively and efficiently manage their prescription needs.



JOURNEY OF BALTO RX



PROBLEM

According to CMS
(Center for Medicare
and Medicaid Services)

- ~ 30% of patients do not have access to their medications
- Many do not pick up Rx from pharmacy
- Return-to-stock

IMPACT

- Billions of dollars in lost revenue
- Medication non-adherence
- High prescription cost

SOLUTION

Patient-centric home delivery
for B2B and B2C

Available for ANY:

- Patients
- Pharmacies (chain, independent, specialty, infusion, compounding)
- Hospitals – private & public
- Clinics & hospice
- Insurance health plans

MARKET ANALYSIS

Timely prescription delivery is the cornerstone of an effective healthcare infrastructure.

The prescription delivery services are set to experience a significant growth of 17.8% CAGR from 2022 to 2030.

Ultimately, prescription delivery services market sales will reach a value of \$434.3 million by 2029.

Source:
PharmiWeb.com - Global Pharma News & Resources
Future Market Insights Global and Consulting Pvt. Ltd.

Current market vs. high potential growth market with limited competition

All pharmacies home delivery services totaling <1%

Chain & Independent retailers:

	Within hours	1 – 3 days	Mail orders
Major chain stores like Walgreens CVS Rite Aid Walmart Kroger McKesson and more	✗	✓	✓
Independent (Limited to their clients only)	✓	✓	✓

**BaltoRx – home delivery service within hours
Potential growth 99%**

BaltoRx has a unique model to work with all chain & independent pharmacies, hospitals and any patients.

“Patient-Centric”

Service means every pharmacies, every hospitals and every patients can order to get delivered their Rx...

...within hours of request.



CUTTING EDGE WEB & MOBILE APPS



PHARMACY

Welcoming all pharmacies, independent & chain, to join the first ever “patient-centric” home delivery digital platform. Sign-up for free to join the Balto Rx family.



HOSPITAL

Welcoming all hospitals. Our goal is to help increase access to medications by delivering from pharmacies to discharging patients at the hospital or directly to patient’s homes.



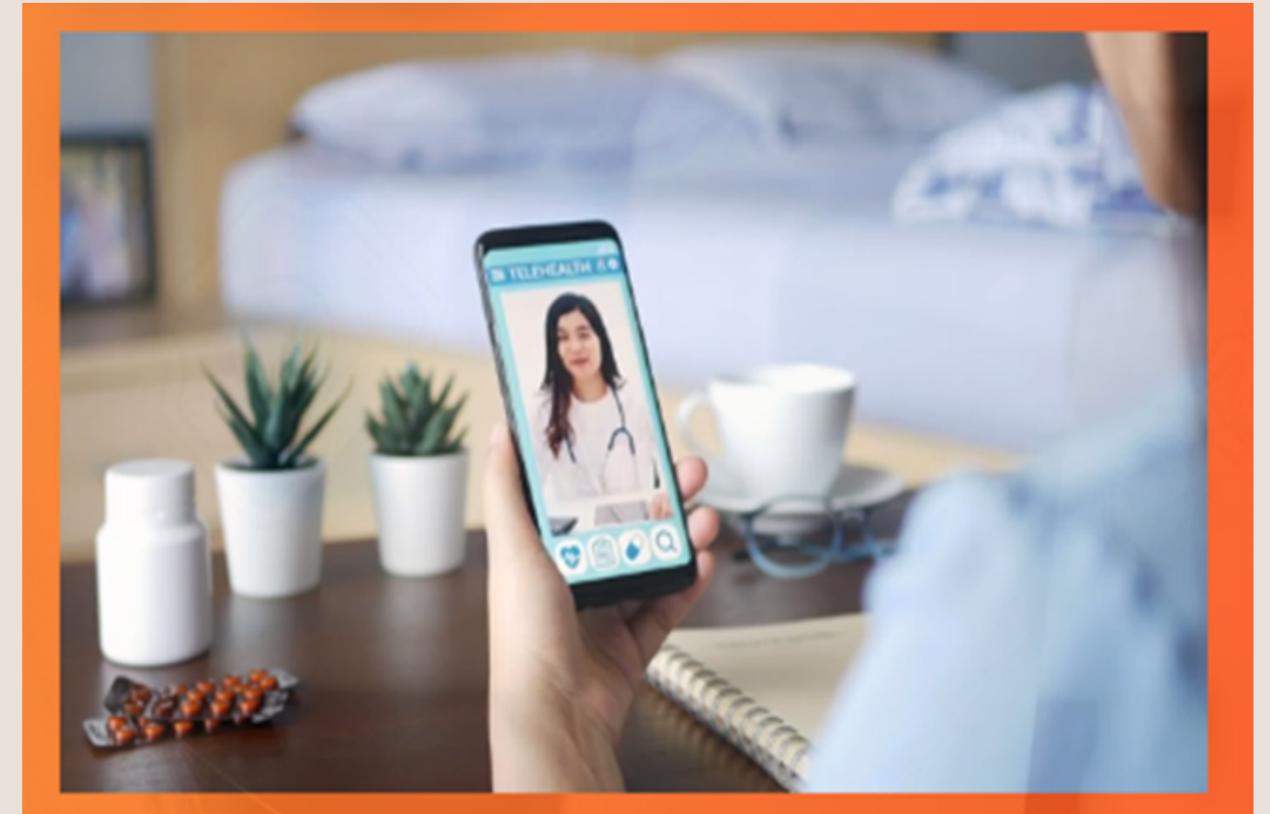
DISRUPTOR WITH CUTTING EDGE FEATURES



Meds On-demand

A Balto Rx home delivery service
Any pharmacy | Any day | Any time

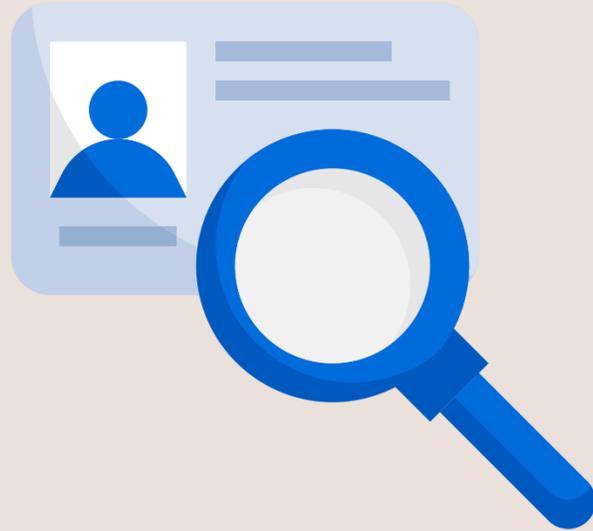
Empowering 67,000+
pharmacies nationwide to
utilize this service with no
sign up required



“See a pharm” is a feature that allows a patient to consult with a pharmacist via video call after receiving a delivery from their pharmacy. In addition, patients can track their delivery in real time.

CREATION OF DRIVERS' NETWORK

BALTO RX DRIVER NETWORK



Rigorous screening process

320+ drivers in multiple regions

COLLABORATION



Expanded serviceable footprint into 4,000 zip codes nationwide

SOURCES OF REVENUE

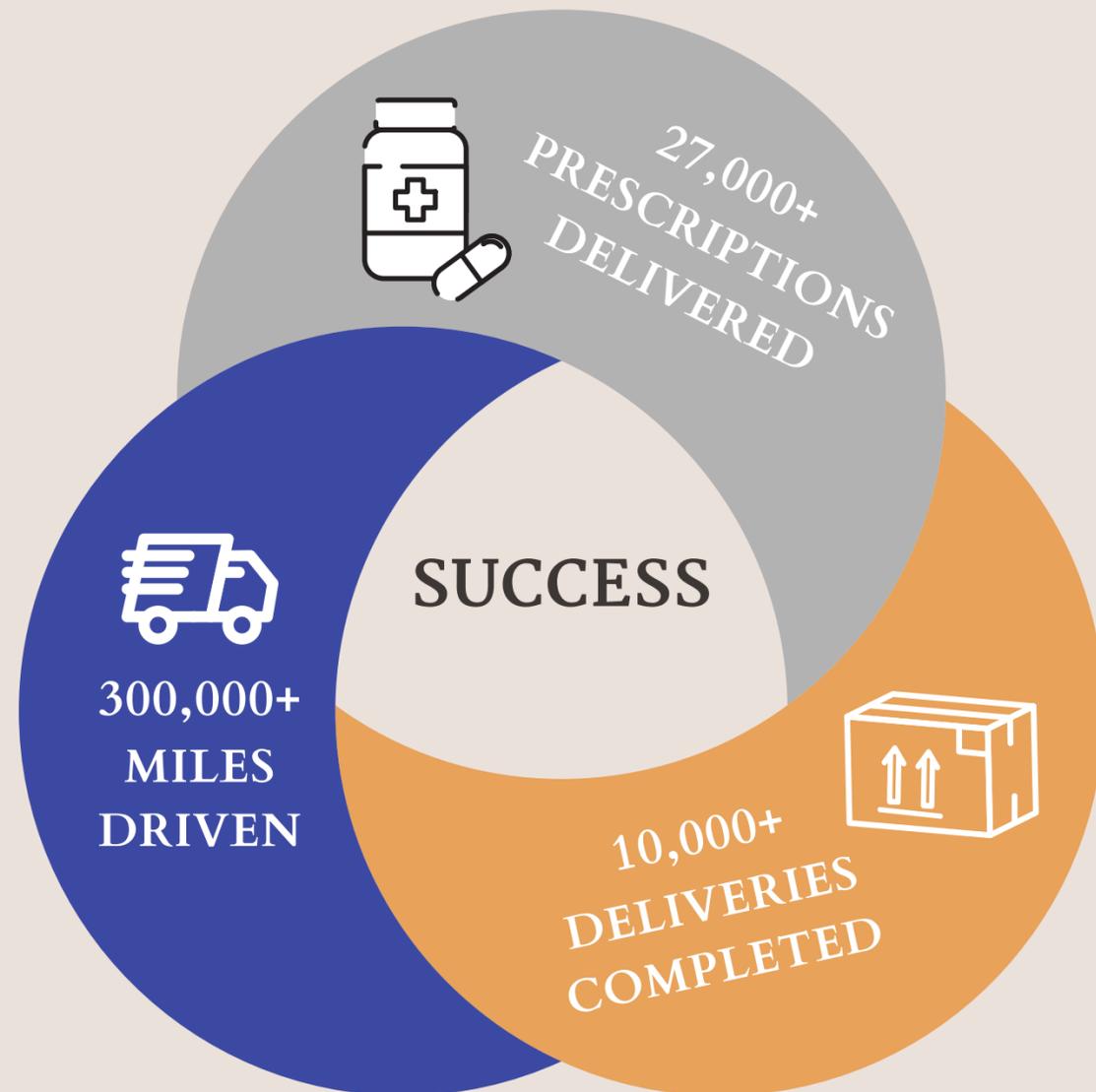
NATIONWIDE

- Pharmacies
- Hospitals
- Patients
- Clinics & Hospice
- Subscriptions (monthly & annual)
- Federal Government Contracts
- State Government Contracts
- Insurance Plans
- Charity & Philanthropy



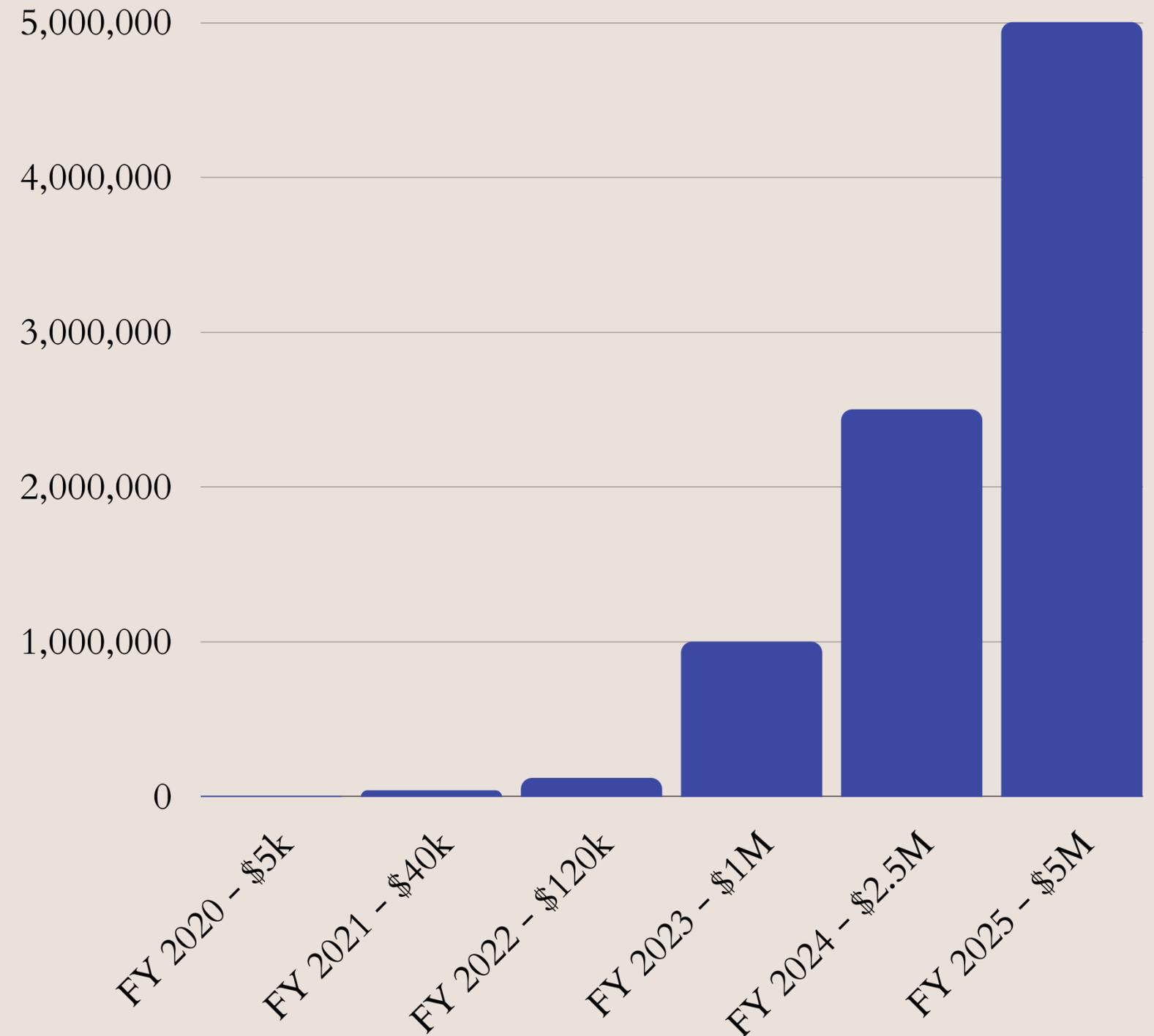
ACHIEVEMENTS

BALTO RX START-UP ACHIEVEMENTS

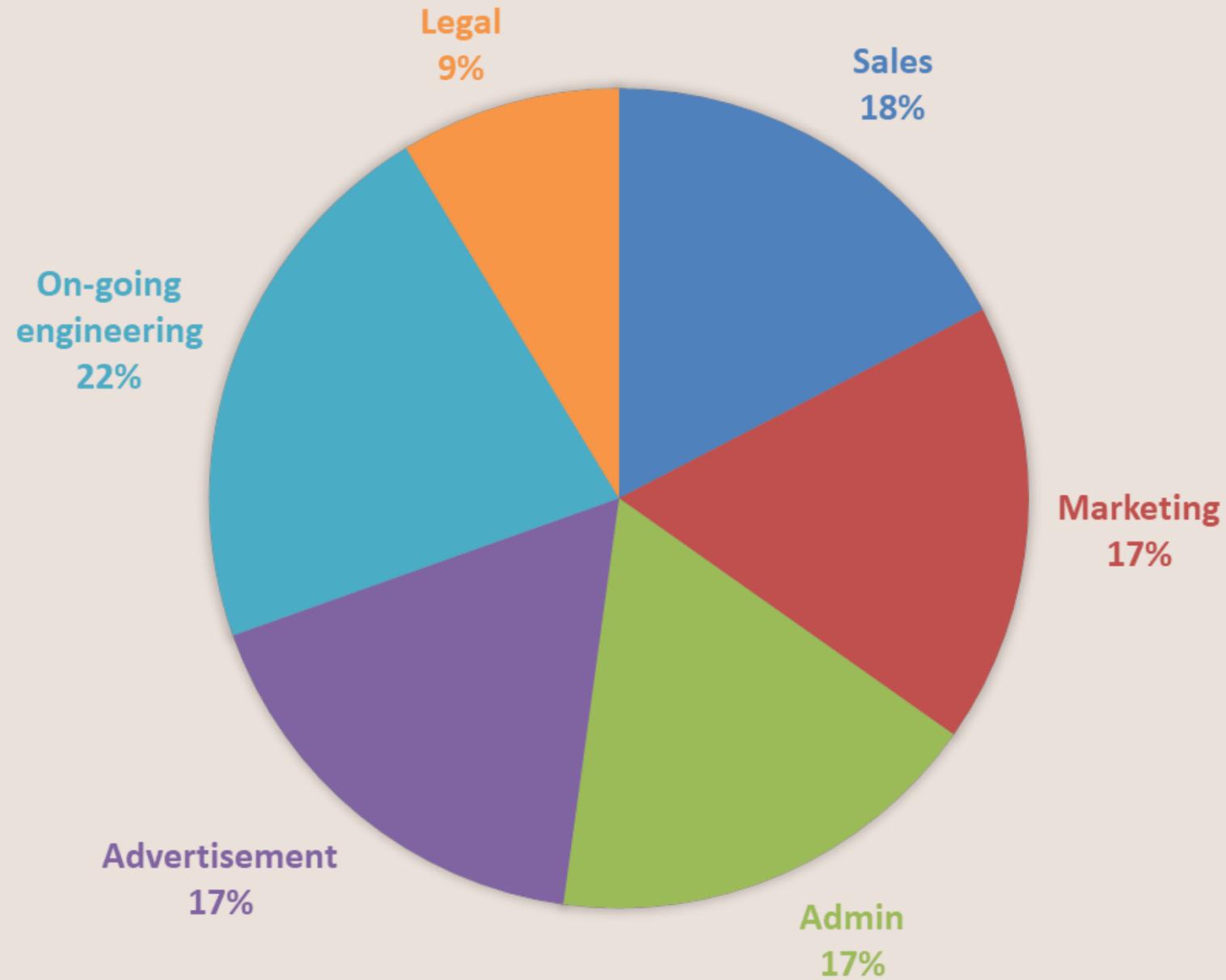


FORECAST

Revenue forecast from pilot to 5 year plan



FUND UTILIZATION



REQUIRED FUNDING

\$124,000



Investing in us would help improve the lives of millions of people with limited access to medications

OUR TEAM



SANJAY BHANA*

Former VP
Walgreens Boots
Alliance



GIT PATEL*

CEO, Sargas
Pharmaceutical
Adherence & Compliance
(SPAC) International



HEMANT SHAH

Chief Executive
Officer (CEO)



TIMOTHY AUNGST, PHARMD*

Associate Professor of
Pharmacy Practice at
MCPHS Univ

*EX-ADVISOR

AWARDS & RECOGNITION

CEO TODAY
HEALTHCARE
AWARDS
2020
WINNER

 **IFAH**[®]
Las Vegas, USA
(2020-2021)
★★★★★
Hemant Shah
TOP 100 HEALTHCARE LEADERS AWARD





THANK YOU

*We look forward to
working with you*

CONTACT



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www.BaltoRx.com

